## **Comparison of Solutions**

	SaaS Cloud	<b>Private Cloud</b>	Standalone
Upfront Investment on Servers and IT infrastructure	No Need	Needs at least 2 servers – costs up to 5 lakh rupees	Needs a workstation with upgraded memory
In-house IT Team or IT professionals	No Need	System administrator to manage connectivity and backup data	No Need
Keeping software up to date with business	Software is always up to date with business	Periodic updates – server should be accessible from the Internet – needs to pay for upgrades	Not available
Number of users can access the software from any location	No Limit	Depends on the servers	Not available
Payments Options	Monthly or periodic	One time payment – needs to pay for upgrades	One time payment
Pay Only for what you use	Pick and choose any time	Happens only at the time of purchase	Happens only at the time of purchase
Management/BI reports/feature additions	Very minimal cost	Comes with the upgrades – needs to pay for them	Not available
Backup of customer data	Daily backup	Needs to be managed by the IT team	Managed by the user
Access	Depends on customer access to Internet	Depends on the intranet and the IT team	Not an issue
Multiple Office Locations	No Issues	Depends on the IT team	Not available